(Pages: 2)

Name......Reg. No.....

# SECOND SEMESTER M.T.T.M. DEGREE (REGULAR/SUPPLEMENTARY) EXAMINATION, APRIL 2021

(CBCSS)

#### M.T.T.M.

## MTM 2C 10-TOURISM INFORMATION TECHNOLOGY

(2019 Admissions)

Time: Three Hours Maximum: 30 Weightage

#### General Instructions

- 1. In cases where choices are provided, students can attend all questions in each section.
- 2. The minimum number of questions to be attended from the Section/Part shall remain the same.
- There will be an overall ceiling for each Section/Part that is equivalent to the maximum weightage
  of the Section/Part.

### Section A

Answer any four of the following. Each question carries 2 weightage.

- 1. What is meant by CRM?
- 2. Explain CRS.
- 3. State the importance of yield management system.
- 4. What is GPS?
- What is GIS ?
- 6. Explain virtual reality in tourism.
- 7. What is E-tourism?

 $(4 \times 2 = 8 \text{ weightage})$ 

#### Section B

Answer any four of the following. Each question carries 3 weightage.

- 8. Discuss the evolution and growth of CRS.
- 9. Write an explanatory note on MIS.

- 10. Write a brief note on Sabre.
- 11. Discuss the different mobile marketing strategies.
- 12. Discuss on different types of CRS available for travel operators.
- 13. Write a short note on PMS.
- 14. Explain the advantages of E-Commerce.

 $(4 \times 3 = 12 \text{ weightage})$ 

#### Section C

2

Answer any **two** of the following. Each question carries 5 weightage.

- 15. Explain the application of IT in airlines industry.
- 16. Explain the unique features of Amadeus and Galileo.
- 17. What are the trends in destination management?
- 18. Discuss the strategic use of IT in tourism.

(Pages: 2)

Name......Reg. No.....

# SECOND SEMESTER M.T.T.M. DEGREE (REGULAR/SUPPLEMENTARY) EXAMINATION, APRIL 2021

(CBCSS)

M.T.T.M.

# MTM 2C 09—TOURISM PLANNING AND DESTINATION DEVELOPMENT

(2019 Admissions)

Time: Three Hours Maximum: 30 Weightage

#### General Instructions

- 1. In cases where choices are provided, students can attend all questions in each section.
- 2. The minimum number of questions to be attended from the Section/Part shall remain the same.
- There will be an overall ceiling for each Section/Part that is equivalent to the maximum weightage
  of the Section/Part.

#### Section A

Answer any four of the following. Each question carries 2 weightage.

- 1. What are the characteristics of tourism destination?
- 2. Define destination competiveness.
- 3. Define destination image.
- 4. What is destination zone?
- 5. Define tourism policy.
- 6. What is EMS?
- 7. What are the levels of tourism planning?

 $(4 \times 2 = 8 \text{ weightage})$ 

#### Section B

Answer any four of the following. Each question carries 3 weightage.

- 8. What is EIA? Explain the steps of EIA.
- 9. What are the factors to be considered for destination branding?

- 10. Explain the national action plan 1992.
- 11. Describe the importance of destination information.
- 12. Explain the role of destination marketing organisation in development of tourism.
- 13. Define tourism policy and explain the need for a policy in tourism industry.
- 14. What are the determinants of destination competitiveness?

 $(4 \times 3 = 12 \text{ weightage})$ 

#### Section C

2

Answer any two of the following. Each question carries 5 weightage.

- Evaluate national tourism policy 2002 and suggest a few areas where improvements required.
   Justify your views.
- Identify adventure tourism destination of your choice and suggest a destination development plan for sustainable tourism.
- 17. Explain the six A's framework for tourism destinations.
- 18. Discuss the importance of stakeholder involvement in tourism planning and development.

(Pages: 2)

Name	
------	--

Reg. No.....

## SECOND SEMESTER M.T.T.M. DEGREE (REGULAR/SUPPLEMENTARY) EXAMINATION, APRIL 2021

(CBCSS)

M.T.T.M.

### MTM 2C 08—AVIATION MANAGEMENT

(2019 Admissions)

Time: Three Hours Maximum: 30 Weightage

## General Instructions

- 1. In cases where choices are provided, students can attend all questions in each section.
- 2. The minimum number of questions to be attended from the Section/Part shall remain the same.
- 3. There will be an overall ceiling for each Section / Part that is equivalent to the maximum weightage of the Section / Part.

### Section A

Answer any **four** of the following. Each question carries 2 weightage.

- 1. What is meant by free carry on items?
- 2. Differentiate between red channel and green channel at airports.
- 3. What is meant by excess baggage charges?
- 4. Write any four features of LCC.
- 5. Describe the types of aircrafts.
- 6. What is meant by ULD? What are its types?
- 7. What are the loading and unloading devices used at airports?

 $(4 \times 2 = 8 \text{ weightage})$ 

#### Section B

Answer any **four** of the following. Each question carries 3 weightage.

- 8. Explain the documentation requirements for transporting dead bodies by air.
- 9. Discuss the process and documentation for transporting dangerous goods.
- 10. Explain various ancillary services provided at the airport for the passengers.

- 11. How do services differ by classes of travel? Explain.
- 12. Describe major customs formalities of India.
- 13. Describe various safety and security services provided at the airports.
- 14. Discuss the contents on a flight ticket.

 $(4 \times 3 = 12 \text{ weightage})$ 

### Section C

2

Answer any **two** of the following. Each question carries 5 weightage.

- 15. Discuss the role of AAI in the growth and development of air transport in India.
- 16. Explain different export and import documents.
- 17. Examine the impact of LCC on airline industry.
- 18. Discuss merging and acquisition as one of the key marketing strategies of airline.

(Pages: 2)

Į	a	m	e.	••••	••••	••••	••••	••••	••••	••••	••••	•••	•••

Reg. No.....

# SECOND SEMESTER M.T.T.M. DEGREE (REGULAR/SUPPLEMENTARY) EXAMINATION, APRIL 2021

(CBCSS)

M.T.T.M.

## MTM 2C 07-HOSPITALITY ADMINISTRATION

(2019 Admissions)

Time: Three Hours

Maximum: 30 Weightage

#### General Instructions

- 1. In cases where choices are provided, students can attend all questions in each section.
- 2. The minimum number of questions to be attended from the Section / Part shall remain the same.
- 3. There will be an overall ceiling for each Section/Part that is equivalent to the maximum weightage of the Section/Part.

#### Section A

Answer any four of the following questions.

Each question carries 2 weightage.

- 1. What is called triad room?
- 2. Who is a walkin guest?
- 3. What do you mean by Bell Desk?
- 4. Who is a sauce chef?
- 5. Define Hospitality Management.
- 6. What is Concierge?
- 7. What are the different types of dining?

 $(4 \times 2 = 8 \text{ weightage})$ 

#### Section B

Answer any **four** of the following questions.

Each question carries 3 weightage.

- 8. What are the different types of reservations in a hotel?
- 9. Give a brief account of various types of resorts.

- 10. Explain the significant role of housekeeping department in a hotel.
- 11. Discuss in brief the qualities required for front office executives.
- 12. Discuss the functions of front office department in a hotel.
- 13. Write a note on Guest Cycle.
- 14. Discuss on different types of hotels.

 $(4 \times 3 = 12 \text{ weightage})$ 

#### Section C

Answer any **two** of the following questions. Each question carries 5 weightage.

- 15. Discuss in brief the history of hotels.
- 16. Explain different considerations and phases of resort development.
- 17. What are the different types of service in a restaurant? Explain.
- 18. Discuss the role of FHRAI in hotel business.

(Pages: 2)

Name	•
Reg. No	

# SECOND SEMESTER M.T.T.M. DEGREE (REGULAR/SUPPLEMENTARY) EXAMINATION, APRIL 2021

(CBCSS)

M.T.T.M.

## MTM 2C 06-MARKETING FOR TOURISM AND HOSPITALITY

(2019 Admissions)

Time: Three Hours Maximum: 30 Weightage

#### General Instructions

- 1. In cases where choices are provided, students can attend all questions in each section.
- 2. The minimum number of questions to be attended from the Section / Part shall remain the same.
- 3. There will be an overall ceiling for each Section/Part that is equivalent to the maximum weightage of the Section/Part.

### Section A

Answer any four of the following. Each question carries 2 weightage.

- 1. What is marketing mix?
- 2. Differentiate between need and want
- 3. Define packaging.
- 4. Define sales promotion
- 5. What is web marketing?
- 6. Define consumerism.
- 7. Define product line.

 $(4 \times 2 = 8 \text{ weightage})$ 

#### Section B

Answer any **four** of the following. Each question carries 3 weightage.

- 8. Briefly describe green marketing.
- 9. Explain the core marketing concept.

- 10. Explain the factors affecting branding a destination.
- 11. What are the bases that can be used to segment markets of tourism industry?
- 12. Explain various factors determining the choice of a suitable marketing channel system.

2

- 13. Discuss different steps involved in new product development.
- 14. Explain the process of market targeting.

 $(4 \times 3 = 12 \text{ weightage})$ 

## Section C

Answer any **two** of the following. Each question carries 5 weightage.

- 15. What is market positioning? Explain the steps involved in positioning of tourism services.
- 16. Evaluate the role of public relations in tourism marketing. Discuss various tools of public relations.
- 17. "The tour operators act as a wholesaler and the travel agent act a retailer. Comment on this highlighting the functions of both.
- 18. Explain in detail 4 P's of marketing mix. Explain the relevance of other 3 P's in tourism.

(Pages: 2)

Name.....

Reg. No.....

# SECOND SEMESTER M.T.H.M. DEGREE (REGULAR/SUPPLEMENTARY) EXAMINATION, APRIL 2021

(CBCSS)

M.T.H.M.

# MTH 2C 10-TOURISM DESTINATION PLANNING AND DEVELOPMENT

(2019 Admissions)

Time: Three Hours Maximum: 30 Weightage

#### General Instructions

- 1. In cases where choices are provided, students can attend all questions in each section.
- 2. The minimum number of questions to be attended from the Section/Part shall remain the same.
- There will be an overall ceiling for each Section/Part that is equivalent to the maximum weightage of the Section/Part.

#### Section A

Answer any four questions.

Each question carries 2 weightages.

- 1. What is Tourism Destination?
- 2. What do you mean by Tourism Planning?
- 3. Define Carrying capacity.
- 4. What do you mean by pull factor in tourism?
- 5. What is Marketing Mix?
- 6. Write down the meaning of PPP.

 $(4 \times 2 = 8 \text{ weightage})$ 

#### Section B

Answer any four questions.

Each question carries 3 weightages.

- 7. Explain the characteristics of tourism destination.
- 8. Write down the importance of tourism planning.

- 9. State the Environmental Considerations in Tourism Planning.
- 10. Explain the Dimensions of Tourist Destination Image.
- 11. Point out the Dynamic Wheel of Tourism Stakeholders.
- 12. Explain the Functions of Tourism Distribution Channels.

 $(4 \times 3 = 12 \text{ weightage})$ 

#### Section C

2

# Answer any two questions. Each question carries 5 weightages.

- 13. List out and explain the different Levels of Tourism Planning.
- 14. Discuss the Procedure for Assessing Tourism Potential of a Destination.
- 15. Evaluate the six A's framework for tourism destinations.

(Pages: 2)

Name.....

Reg. No.....

# SECOND SEMESTER M.T.H.M. DEGREE (REGULAR/SUPPLEMENTARY) EXAMINATION, APRIL 2021

(CBCSS)

### M.T.H.M.

### MTH 2C9-HOTEL FACILITY MANAGEMENT

(2019 Admissions)

Time: Three Hours Maximum: 30 Weightage

#### General Instructions

- 1. In cases where choices are provided, students can attend all questions in each section.
- 2. The minimum number of questions to be attended from the Section/Part shall remain the same.
- 3. There will be an overall ceiling for each Section/Part that is equivalent to the maximum weightage of the Section/Part.

#### Section A

Answer any four questions.

Each question carries 2 weightage.

- 1. What do you understand by Facility planning?
- 2. What are the components of hotel design?
- 3. What is plinth area?
- 4. What are the various types of store?
- 5. Name any four mechanical kitchen equipment.
- 6. Define Energy conservation.

 $(4 \times 2 = 8 \text{ weightage})$ 

#### Section B

Answer any four questions.

Each question carries 3 weightage.

- 7. What are the points to be kept in mind while designing a hotel?
- 8. Write down the procedure for Systematic Layout Planning Pattern.

- 9. Explain the basic layout principle of work triangle in kitchen planning.
- 10. Point out the planning of staff facilities in a star hotel.
- 11. Why feasibility study is necessary? Explain.
- 12. Explain the necessity of energy conservation.

 $(4 \times 3 = 12 \text{ weightage})$ 

#### Section C

2

### Answer any two questions.

Each question carries 5 weightage.

- 13. Explain the importance of interior design in a luxurious hotel.
- 14. Describe the planning of various supporting services in kitchen department.
- 15. Explain the methods of energy conservation in different areas in hotel operation.

(Pages: 2)

Vam	e	 	•••••	•••••

Reg. No.....

# SECOND SEMESTER M.T.H.M. DEGREE (REGULAR/SUPPLEMENTARY) EXAMINATION, APRIL 2021

(CBCSS)

M.T.H.M.

# MTH 2C8—MANAGEMENT INFORMATION SYSTEM IN SERVICE INDUSTRY (2019 Admissions)

Time: Three Hours Maximum: 30 Weightage

#### General Instructions

- 1. In cases where choices are provided, students can attend all questions in each section.
- 2. The minimum number of questions to be attended from the Section / Part shall remain the same.
- 3. There will be an overall ceiling for each Section/Part that is equivalent to the maximum weightage of the Section/Part.

#### Section A

Answer any **four** questions.

Each question carries 2 weightage.

- 1. Define Information System
- 2. What is CRS?
- 3. What is the use of IDS software in hotel housekeeping?
- 4. What is a Vending machine?
- 5. What is Property management system? Give two examples.
- 6. What is CBIS?

 $(4 \times 2 = 8 \text{ weightage})$ 

#### Section B

Answer any **four** questions.

Each question carries 3 weightage.

- 7. Explain the five main components of an information system?
- 8. Write down the Features using software for front office management.

- 9. Explain the use of PMS in hotels.
- 10. Point out the key features of Hotel Locks Device interfacing.
- 11. Give short note on Point-of-Sale Control Systems.
- 12. Explain the advantages of GDS for Hotels.

 $(4 \times 3 = 12 \text{ weightage})$ 

#### Section C

2

Answer any **two** questions.

Each question carries 5 weightage.

- 13. Discuss the importance of MIS in hotel.
- 14. Evaluate the various software used in travel industry.
- 15. Explain the Usages of computer in Hospitality industry

(Pages: 2)

Nam	е	••••••	•••••	•••••
Reg.	No			

# SECOND SEMESTER M.T.H.M. DEGREE (REGULAR/SUPPLEMENTARY) EXAMINATION, APRIL 2021

(CBCSS)

M.T.H.M.

### MTH 2C 7-HOSPITALITY AND TOURISM LAWS

(2019 Admissions)

Time: Three Hours Maximum: 30 Weightage

#### General Instructions

- 1. In cases where choices are provided, students can attend all questions in each section.
- 2. The minimum number of questions to be attended from the Section/Part shall remain the same.
- 3. There will be an overall ceiling for each Section / Part that is equivalent to the maximum weightage of the Section / Part.

## Section A

Answer any four questions. Each question carries 2 weightage.

- 1. Who is an Innkeeper?
- 2. What is FSSAI Mark?
- 3. What do you mean by Negligence ?
- 4. What is PFA Act?
- 5. What is FPO standards?
- 6. What is Transit Visa?

 $(4 \times 2 = 8 \text{ weightage})$ 

## Section B

Answer any four questions.

Each question carries 3 weightage.

- 7. Explain the four elements that must exist in a Tort action.
- 8. Write about the key laws governing alcohol consumption in India.
- 9. Give short note on Kerala Shops and Establishments Act 1960.

- 10. Explain the role of food safety management system in food industry.
- 11. What are the causes of food adulteration? Explain.
- 12. Explain the different types of passport issuing in India.

 $(4 \times 3 = 12 \text{ weightage})$ 

#### Section C

2

Answer any **two** questions. Each question carries 5 weightage.

- 13. Discuss the Common Laws Governing the Hotelkeeper.
- 14. Explain the food standards rules to be followed in the PFA act 1954.
- 15. Evaluate the guiding principles that govern the EIA process.

(Pages: 2)

Name			
------	--	--	--

Reg	No	

# SECOND SEMESTER M.T.H.M. DEGREE (REGULAR/SUPPLEMENTARY) EXAMINATION, APRIL 2021

(CBCSS)

M.T.H.M.

## MTH 2C 6—REVENUE MANAGEMENT IN HOSPITALITY INDUSTRY

(2019 Admissions)

Time: Three Hours Maximum: 30 Weightage

#### **General Instructions**

- 1. In cases where choices are provided, students can attend all questions in each section.
- 2. The minimum number of questions to be attended from the Section/Part shall remain the same.
- 3. There will be an overall ceiling for each Section / Part that is equivalent to the maximum weightage of the Section / Part.

#### Section A

Answer any **four** questions.

Each question carries 2 weightages.

- 1. Write any two objectives of Financial Statements.
- 2. What is Vertical analysis?
- 3. What is Dynamic pricing?
- 4. Define Debt Financing.
- 5. What are the major sources of equity financing?
- 6. What do you mean by differential retention pricing?

 $(4 \times 2 = 8 \text{ Weightage})$ 

#### Section B

Answer any **four** questions.

Each question carries 3 weightages.

- Write down the different methods of revenue management.
- 8. Explain the importance of Financial Reporting.

- 9. Explain the Advantages and Limitations of Ratio Analysis.
- 10. Explain the advantages and disadvantages of equity finance.
- 11. State the different Methods of Demand Forecasting.
- 12. Write down the Functions of Distribution Channels.

 $(4 \times 3 = 12 \text{ weightage})$ 

#### Section C

2

#### Answer any **two** questions.

Each question carries 5 weightages.

- 13. How revenue management software helps hotel managers? Discuss.
- 14. Discuss the role of revenue management in food and beverage service.
- 15. What is a Hotel Distribution Channel Manager? Explain the advantages of a Distribution Channel Manager?